



## Senior Charter Sales Executive

Simply Jet is an on demand charter brokerage company, based in Lausanne, Switzerland. We are currently looking to expand and increase our market presence, with several job openings over the next months.

### **Your role:**

As an integral part of our young and dynamic team, your main role will be to build a client database, through prospection and incoming requests, and accompany them throughout their private jet booking process, from a reservation inquiry up to the flight itself. This includes several contacts with the clients, sourcing aircraft and negotiations with our providers, arranging requests for the flight and keeping the client updated on every aspect.

### **Place of work:**

You will work with our team in Lausanne but might be required to travel for aviation events and/or private jet flights you helped organize.

### **What we need from you:**

- Capacity to easily develop intercultural relationships
- Strong decision-making and problem-solving abilities
- Willingness to work under pressure
- Impeccable demeanor and positive attitude

### *Mandatory requirements:*

- C2/C1 level English both written and spoken
- An additional language from this list: Arabic, German, Spanish, Russian, Italian
- 3 years of experience in the business aviation industry (broker, operator, etc.)

### *Bonus:*

- Good level in French
- An interest for the aviation sector

### **What we offer:**

- A competitive salary, with a commission based bonus each month
- A quickly developing work environment
- A challenging position with important client focused responsibilities

We are very much looking forward to receiving your application!